

Domino's Pizza® Announces 2015 Financial Results

Strong Sales and Store Count Growth Cap Outstanding Year

ANN ARBOR, Michigan, February 25, 2016: Domino's Pizza, Inc. (NYSE: DPZ), the recognized world leader in pizza delivery, today announced results for the fourth quarter and fiscal 2015, comprised of strong growth in same store sales, global store counts and earnings. Domestic same store sales grew 10.7% during the quarter versus the year-ago period, and 12.0% for the full year, continuing the positive sales momentum in the Company's domestic business. The international division also posted strong results, with same store sales growth of 8.6% during the quarter and 7.8% for the full year. The fourth quarter marked the 88th consecutive quarter – or 22nd full year – of positive international same store sales growth. The Company also had global net store growth of 901 stores in 2015, comprised of 133 net new domestic stores and a record 768 net new stores internationally.

On an as-reported basis, fourth quarter diluted EPS was \$1.18, up 38.8% over the prior-year quarter; full year diluted EPS was \$3.47, up 21.3% over the prior year. Management noted that the as-reported diluted EPS for both the fourth quarter and fiscal year was negatively impacted by expenses related to the Company's recapitalization, which was completed during the fourth quarter, and was positively impacted by the inclusion of an extra, or 53^{rd} , week in the fourth quarter of 2015. On an as-adjusted basis, fourth quarter diluted EPS was \$1.15, up 26.4% over the prior-year quarter; full year as-adjusted diluted EPS was \$3.45, up 19.0% over the prior year.

In connection with the Company's recapitalization, as further discussed below, the Company borrowed \$1.3 billion, and used a portion of the proceeds to retire a portion of its existing debt and enter into a \$600 million accelerated share repurchase (ASR) program. As part of the ASR, the Company received and retired 4,858,994 shares of its common stock during the quarter. Additionally, on February 24, 2016, the Board of Directors declared a 38-cent per share quarterly dividend for shareholders of record as of March 15, 2016 to be paid on March 30, 2016. This represents a 22.6% increase over the previous quarterly dividend amount.

"Our network of strong franchisees has become even more profitable during these years of continued positive same store sales growth," said **J. Patrick Doyle, Domino's President and Chief Executive Officer**. "Great store economics around the world have led to accelerated unit growth. It's a positive cycle and the momentum continued through 2015."

Fourth Quarter and Fiscal 2015 Highlights:

Qu	arter of	Fourth Quarter of 2014	Fiscal 2015	Fiscal 2014
\$	62.8	\$ 48.0	\$ 192.8	\$ 162.6
53,	351,075	56,777,007	55,532,955	56,931,226
\$	1.18	\$ 0.85	\$ 3.47	\$ 2.86
	(0.02)	0.06	(0.02)	0.04
\$	1.15	\$ 0.91	\$ 3.45	\$ 2.90
	Qu \$ 53,	53,351,075 \$ 1.18 (0.02)	Quarter of 2015 Quarter of 2014 \$ 62.8 \$ 48.0 53,351,075 56,777,007 \$ 1.18 0.85 (0.02) 0.06	Quarter of 2015 Quarter of 2014 Fiscal 2015 \$ 62.8 \$ 48.0 \$ 192.8 53,351,075 56,777,007 55,532,955 \$ 1.18 \$ 0.85 \$ 3.47 (0.02) 0.06 (0.02)

- * Refer to the *Items Affecting Comparability* section on page three for additional details. Diluted earnings per share, as adjusted figures may not sum to the total due to the rounding of each individual calculation.
- **Revenues** were up 15.3% for the fourth quarter versus the prior year period largely due to the estimated \$49.7 million positive impact of the 53rd week in 2015. Revenue growth was also driven by higher supply chain volumes and sales of equipment to stores in connection with the Company's global store reimaging program. Higher domestic same store sales and store count growth, which resulted in increased royalties from franchised stores and higher revenues at Company-owned stores, also contributed to this increase. International revenues also benefited from increased same store sales and store count growth, and were offset in part by the negative impact of foreign currency.
- **Net Income** was up 30.7% for the fourth quarter versus the prior year period, driven by domestic and international same store sales growth, global store count growth and higher supply chain volumes. The estimated \$6.3 million positive impact of the 53rd week, and the non-recurrence of an asset impairment charge in the fourth quarter of 2014 also contributed to the increase. These increases were offset in part by the negative impact of foreign currency exchange rates and, to a lesser extent, expenses related to the Company's recapitalization.

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• **Diluted EPS** increases, as noted earlier, were due to higher net income and lower weighted average diluted shares outstanding. (See the *Items Affecting Comparability* section and the *Comments on Regulation G* section.)

The table below outlines certain statistical measures utilized by the Company to analyze its performance. Refer to the *Comments on Regulation G* section on page four for additional details.

	Fourth Quarter of 2015	Fiscal 2015
Same store sales growth: (versus prior year period)		
Domestic Company-owned stores	+ 10.0%	+ 12.2%
Domestic franchise stores	+ 10.7%	+ 11.9%
Domestic stores	+ 10.7%	+ 12.0%
International stores (excluding foreign currency impact)	+ 8.6%	+ 7.8%
Global retail sales growth*: (versus prior year period)	21.50/	16.00
Domestic stores	+ 21.5%	+ 16.9%
International stores	+ 14.2%	+ 6.1%
Total	+ 17.6%	+ 11.1%
Global retail sales growth*: (versus prior year period, excluding foreign currency impact)		
Domestic stores	+ 21.5%	+ 16.9%
International stores	+ 28.3%	+ 20.1 %
Total	+ 25.2 %	+ 18.6 %

^{*}Global retail sales include the favorable impact of the extra week in the fourth quarter.

	Domestic Company- owned Stores	Domestic Franchise Stores	Total Domestic Stores	International Stores	Total
Store counts:					
Store count at September 6, 2015	377	4,735	5,112	7,007	12,119
Openings	9	83	92	348	440
Closings	_	(4)	(4)	(25)	(29)
Transfers	(2)	2	_	_	
Store count at January 3, 2016	384	4,816	5,200	7,330	12,530
Fourth quarter 2015 net change	7	81	88	323	411
Trailing four quarters net change	7	126	133	768	901

2015 Recapitalization

On October 27, 2015, the Company announced it had completed its recapitalization. The Company borrowed \$1.3 billion of fixed rate senior secured notes and entered into a new \$125.0 million of variable funding note facility, which replaced its previous \$100.0 million variable funding note facility. The Company used a portion of the proceeds from the recapitalization to repurchase and retire approximately \$551.3 million of its outstanding 2012 fixed rate notes, at par. Additionally, in connection with the recapitalization, the Board of Directors authorized a new share repurchase program that allows the Company to repurchase up to \$800.0 million of its common stock. This \$800.0 million share repurchase program replaced the then existing \$200.0 million share repurchase program. As part of this \$800.0 million share repurchase program, the Company entered into a \$600.0 million ASR agreement with a counterparty. On October 30, 2015 and as part of the ASR, the Company received and retired 4,858,994 shares of its common stock. At final settlement of the ASR, which is expected to be completed by the end of the first quarter of fiscal 2016, the Company may receive additional shares of common stock, or, under certain circumstances, the Company may be required to deliver shares of its common stock or may elect to make a cash payment to the counterparty, based on the terms of the related ASR agreement. As of February 18, 2016, the Company had authorization for repurchases of \$200.0 million remaining under its open market share repurchase program.

The Company incurred certain expenses in connection with the recapitalization that are outlined in the items affecting comparability table below. Separately, the Company also recorded \$17.4 million of debt issuance costs, which are included as a reduction of long-term debt on the consolidated balance sheet at January 3, 2016 and are expected be amortized into interest expense over the terms of its fixed rate notes.

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Dividends

On February 24, 2016, the Board of Directors declared a 38-cent per share quarterly dividend for shareholders of record as of March 15, 2016, to be paid on March 30, 2016. This represents a 22.6% increase over the previous quarterly dividend amount.

Conference Call Information

The Company will file its annual report on Form 10-K this morning. As previously announced, Domino's Pizza, Inc. will hold a **conference call today** at 10 a.m. (Eastern) to review its 2015 financial results. The call can be accessed by dialing (888) 400-9978 (U.S./Canada) or (706) 634-4947 (International). Ask for the Domino's Pizza conference call. The call will also be webcast at <u>biz.dominos.com</u>. If you are unable to participate on the call, a replay will be available for 30 days by dialing (855) 859-2056 (U.S./Canada) or (404) 537-3406 (International), Conference ID 20605469. The webcast will also be archived for 30 days on <u>biz.dominos.com</u>.

Items Affecting Comparability

The Company's reported financial results for the fourth quarter and fiscal 2015 are not comparable to the reported financial results for the equivalent periods in 2014. The table below presents certain items that affect comparability between 2015 and 2014 financial results. Management believes that including such information is critical to the understanding of its financial results for the fourth quarter and fiscal 2015 as compared to the same periods in 2014 (See the *Comments on Regulation G* section on pages four and five for additional details).

In addition to the items noted in the table below, the Company had lower weighted average diluted shares outstanding in 2015 that resulted in an increase in diluted EPS of approximately seven cents in the fourth quarter of 2015 and eight cents in fiscal 2015. The Company also incurred higher interest expense in fiscal 2015 primarily as a result of higher net debt levels. The increase in interest expense resulted in a decrease in diluted EPS of approximately five cents in the fourth quarter of 2015 and four cents in fiscal 2015.

]	Fou	rth Quartei	r]	Full Year		
(in thousands, except per share data)		Pre-tax	1	After-tax		uted EPS impact		Pre-tax		After-tax		luted EPS Impact
2015 items affecting comparability:												
Recapitalization expenses:												
General and administrative expenses (1)	\$	(860)	\$	(539)	\$	(0.01)	\$	(860)	\$	(539)	\$	(0.01)
Interest expense (2)		(405)		(254)		(0.00)		(405)		(254)		(0.00)
Debt issuance cost write-off (3)		(6,870)		(4,305)		(0.08)		(6,870)		(4,305)		(0.08)
Subtotal		(8,135)		(5,098)		(0.10)		(8,135)		(5,098)		(0.09)
Estimated 53 rd week impact (4)		10,131		6,348		0.12		10,131		6,348		0.11
Total of 2015 items*	\$	1,996	\$	1,250	\$	0.02	\$	1,996	\$	1,250	\$	0.02
2014 items affecting comparability:												
Gain on the sale of Company-owned stores (5)	\$	_	\$	_	\$		\$	1,652	\$	1,033	\$	0.02
Deferred tax asset valuation allowance reversal (6)		_				_		_		329		0.01
· /		(5 701)		(2.614)		(0.06)		(5 701)				
Impairment of corporate airplane (7)	_	(5,781)	Φ.	(3,614)	Φ.	(0.06)	_	(5,781)	_	(3,614)	_	(0.06)
Total of 2014 items*	\$	(5,781)	\$	(3,614)	\$	(0.06)	\$	(4,129)	\$	(2,252)	\$	(0.04)

- * Diluted EPS Impact figures may not sum to the total due to the rounding of each individual calculation.
- (1) Represents legal, professional and administrative fees incurred in connection with the Company's 2015 recapitalization.
- (2) Represents interest expense the Company incurred on a portion its 2012 borrowings subsequent to the closing of the 2015 recapitalization but prior to the repayment of a portion of the 2012 borrowings, resulting in the payment of interest on both the 2012 and 2015 facilities for a short period of time.
- (3) Represents the write-off of debt issuance costs related to the extinguishment of a portion of the 2012 debt in connection with the Company's 2015 recapitalization.
- (4) Represents the estimated impact on income of the $53^{\rm rd}$ week in the fourth quarter and fiscal 2015.
- (5) Represents the gain recognized on the sale of 14 Company-owned stores to a franchisee. The gain is net of a reduction in goodwill of approximately \$0.5 million.
- (6) As a result of the capital gain recognized in connection with the sale of Company-owned stores, the Company was able to utilize a portion of a previously unrecognized benefit of a capital loss carry forward.
- (7) In connection with the purchase of a newer model used airplane, the Company recognized an impairment charge to reduce its existing corporate airplane to its fair value, less cost to sell.

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Long Range Outlook

The Company does not provide quarterly or annual earnings estimates. The following long range outlook does not constitute specific earnings guidance, but the Company believes these ranges to be appropriate and achievable over the long term. In January 2016, the Company provided this long range outlook, as follows:

	Current Outlook	Prior Outlook
Domestic same store sales growth	2% – 5%	2% – 4%
International same store sales growth	3% - 6%	3% - 6%
Net unit growth	5% - 7%	5% – 7%
Global retail sales growth	7% – 11%	7% – 11%
Effective tax rate	37% – 38%	37% – 38%

Liquidity

As of January 3, 2016, the Company had approximately:

- \$133.4 million of unrestricted cash and cash equivalents;
- \$2.24 billion in total debt; and
- \$78.8 million of available borrowings under its \$125.0 million variable funding notes facility. This amount is net of letters of credit issued of \$46.2 million, of which \$40.0 million has been collateralized with restricted cash. The Company has the ability to access this collateralized cash with minimal notice.

The Company invested \$63.3 million in capital expenditures during fiscal 2015, versus \$70.1 million in fiscal 2014.

Free cash flow, as reconciled below to cash flows from operations as determined under generally accepted accounting principles (GAAP), was approximately \$228.5 million in fiscal 2015.

(in thousands)	Fi	iscal 2015
Net cash provided by operating activities	\$	291,786
Capital expenditures		(63,282)
Free cash flow	\$	228,504

Comments on Regulation G

In addition to the GAAP financial measures set forth in this press release, the Company has included non-GAAP financial measures within the meaning of Regulation G due to items affecting comparability between fiscal quarters and fiscal years. The Company has also included metrics such as global retail sales growth and same store sales growth, which are commonly used statistical measures in the quick-service restaurant industry that are important to understanding Company performance.

The Company uses "**Diluted EPS**, as adjusted," which is calculated as reported Diluted EPS adjusted for the items that affect comparability to the prior year periods discussed above. The most directly comparable financial measure calculated and presented in accordance with GAAP is Diluted EPS. The Company believes that the Diluted EPS, as adjusted measure is important and useful to investors and other interested persons and that such persons benefit from having a consistent basis for comparison between reporting periods. The Company uses Diluted EPS, as adjusted to internally evaluate operating performance, to evaluate itself against its peers and in long-range planning. Additionally, the Company believes that analysts covering the Company's stock performance generally eliminate these items affecting comparability when preparing their financial models, when determining their published EPS estimates and when benchmarking the Company against its competitors.

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The Company uses "Global retail sales" to refer to total worldwide retail sales at Company-owned and franchise stores. The Company believes global retail sales information is useful in analyzing revenues because franchisees pay royalties that are based on a percentage of franchise retail sales. The Company reviews comparable industry global retail sales information to assess business trends and to track the growth of the Domino's Pizza® brand. In addition, supply chain revenues are directly impacted by changes in franchise retail sales. Retail sales for franchise stores are reported to the Company by its franchisees and are not included in Company revenues.

The Company uses "**Same store sales growth**," which is calculated by including only sales from stores that also had sales in the comparable period of the prior year. International same store sales growth is calculated similarly to domestic same store sales growth. Changes in international same store sales are reported excluding foreign currency impacts, which reflect changes in international local currency sales.

The Company uses "**Free cash flow**," which is calculated as cash flows from operations less capital expenditures, both as reported under GAAP. The Company believes that the free cash flow measure is important to investors and other interested persons, and that such persons benefit from having a measure which communicates how much cash flow is available for working capital needs or to be used for repurchasing debt, making acquisitions, repurchasing common stock, paying dividends or other similar uses of cash.

About Domino's Pizza®

Founded in 1960, Domino's Pizza is the recognized world leader in pizza delivery, with a significant business in carryout pizza. It ranks among the world's top public restaurant brands with a global enterprise of more than 12,500 stores in over 80 international markets. Domino's had global retail sales of over \$9.9 billion in 2015, comprised of more than \$4.8 billion in the U.S. and nearly \$5.1 billion internationally. In the fourth quarter of 2015, Domino's had global retail sales of over \$3.3 billion, comprised of over \$1.6 billion in the U.S. and over \$1.7 billion internationally. Its system is comprised of independent franchise owners who accounted for nearly 97% of Domino's stores as of the fourth quarter of 2015. Emphasis on technology innovation helped Domino's generate over 50% of U.S. sales from digital channels at the end of 2015, and reach an estimated \$4.7 billion annually in global digital sales. Domino's features an ordering app lineup that covers nearly 95% of the U.S. smartphone market and has recently introduced several innovative ordering platforms, including Ford SYNC®, Samsung Smart TV® and Pebble Watch, as well as Twitter and text message using a pizza emoji. In late 2015, Domino's announced the design and launch of the DXP®, a purpose-built pizza delivery vehicle, as well as Piece of the Pie Rewards, its first digital customer loyalty program.

Order – <u>dominos.com</u>
AnyWare Ordering – <u>anyware.dominos.com</u>
Company Info – <u>biz.dominos.com</u>
Twitter – <u>twitter.com/dominos</u>
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Instagram – <u>instagram.com/dominos</u>
YouTube – <u>youtube.com/dominos</u>

Please visit our Investor Relations website at biz.dominos.com to view a schedule of upcoming earnings releases, significant announcements and conference webcasts.

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SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995:

This press release contains forward-looking statements. You can identify forward-looking statements because they contain words such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates," or "anticipates" or similar expressions that concern our strategy, plans or intentions. These forward-looking statements relating to our anticipated profitability, estimates in same store sales growth, the growth of our international business, ability to service our indebtedness, our future cash flows, our operating performance, trends in our business and other descriptions of future events reflect the Company's expectations based upon currently available information and data. However, actual results are subject to future risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such forward-looking statements. The risks and uncertainties that could cause actual results to differ materially include; the level of our long-term and other indebtedness, uncertainties relating to litigation; consumer preferences, spending patterns and demographic trends; the effectiveness of our advertising, operations and promotional initiatives; the strength of our brand in the markets in which we compete; our ability to retain key personnel; new product, digital ordering and concept developments by us, and other food-industry competitors; the ongoing level of profitability of our franchisees; and our ability and that of our franchisees to open new restaurants and keep existing restaurants in operation; changes in operating expenses resulting from changes in prices of food (particularly cheese), labor, utilities, insurance, employee benefits and other operating costs; the impact that widespread illness or general health concerns may have on our business and the economy of the countries where we operate; severe weather conditions and natural disasters; changes in our effective tax rate; changes in foreign currency exchange rates; changes in government legislation and regulations; adequacy of our insurance coverage; costs related to future financings; our ability and that of our franchisees to successfully operate in the current credit environment; changes in the level of consumer spending given the general economic conditions including interest rates, energy prices and consumer confidence; availability of borrowings under our variable funding notes and our letters of credit; the final terms and timing of completion of the ASR; and changes in accounting policies. Important factors that could cause actual results to differ materially from our expectations are more fully described in our other filings with the Securities and Exchange Commission, including under the section headed "Risk Factors" in our annual report on Form 10-K. These forward-looking statements speak only as of the date of this press release, and you should not rely on such statements as representing the views of the Company as of any subsequent date. Except as required by applicable securities laws, we do not undertake to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

TABLES TO FOLLOW

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Domino's Pizza, Inc. and Subsidiaries Condensed Consolidated Statements of Income

(Unaudited)

		Fiscal Quarter Ended						
		January 3, 2016	% of Total Revenues	Dec	ember 28, 2014	% of Total Revenues		
(In thousands, except per share data)								
Revenues:								
Domestic Company-owned stores	\$	129,291		\$	109,582			
Domestic franchise		90,822			72,875			
Supply chain		465,011			410,755			
International franchise		56,059			49,738			
Total revenues		741,183	100.0%		642,950	100.0%		
Cost of sales:								
Domestic Company-owned stores		95,028			84,123			
Supply chain		414,716			369,262			
Total cost of sales		509,744	68.8%		453,385	70.5%		
Operating margin		231,439	31.2%		189,565	29.5%		
General and administrative		93,027	12.6%		86,683	13.5%		
Income from operations		138,412	18.6%		102,882	16.0%		
Interest expense, net		(40,285)	(5.4)%		(26,667)	(4.1)%		
Income before provision for income taxes		98,127	13.2%		76,215	11.9%		
Provision for income taxes		35,368	4.7%		28,182	4.4%		
Net income	\$	62,759	8.5%	\$	48,033	7.5%		
Earnings per share:								
Common stock – diluted	\$	1.18		\$	0.85			
Dividends declared per share	\$	0.31		\$	0.25			

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Domino's Pizza, Inc. and Subsidiaries Condensed Consolidated Statements of Income

(Unaudited)

		Fiscal Year Ended							
		January 3,	% of Total	December 28,	% of Total				
		2016	Revenues	2014	Revenues				
(In thousands, except per share data)									
Revenues:									
Domestic Company-owned stores	\$	396,916		\$ 348,497					
Domestic franchise		272,808		230,192					
Supply chain		1,383,161		1,262,523					
International franchise		163,643		152,621					
Total revenues		2,216,528	100.0%	1,993,833	100.0%				
Cost of sales:	•								
Domestic Company-owned stores		299,294		267,385					
Supply chain		1,234,103		1,131,682					
Total cost of sales		1,533,397	69.2%	1,399,067	70.2%				
Operating margin	•	683,131	30.8%	594,766	29.8%				
General and administrative		277,692	12.5%	249,405	12.5%				
Income from operations		405,439	18.3%	345,361	17.3%				
Interest expense, net		(99,224)	(4.5)%	(86,738)	(4.3)%				
Income before provision for income taxes		306,215	13.8%	258,623	13.0%				
Provision for income taxes		113,426	5.1%	96,036	4.8%				
Net income	\$	192,789	8.7%	\$ 162,587	8.2%				
Earnings per share:									
Common stock – diluted	\$	3.47		\$ 2.86					
Dividends declared per share	\$	1.24		\$ 1.00					

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Domino's Pizza, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (Unaudited)

	January 3, 2016		December 28, 2014	
(In thousands)				
Assets				
Current assets:				
Cash and cash equivalents	\$	133,449	\$	30,855
Restricted cash and cash equivalents		180,940		120,954
Accounts receivable		131,582		118,395
Inventories		36,861		37,944
Advertising fund assets, restricted		99,159		72,055
Other assets		20,646		48,158
Total current assets		602,637		428,361
Property, plant and equipment, net		131,890		114,046
Other assets		65,318		53,926
Total assets	\$	799,845	\$	596,333
Liabilities and stockholders' deficit	'			_
Current liabilities:				
Current portion of long-term debt	\$	59,333	\$	565
Accounts payable		106,927		86,552
Dividends payable		557		14,351
Advertising fund liabilities		99,159		72,055
Other accrued liabilities		110,007		92,085
Total current liabilities		375,983		265,608
Long-term liabilities:				
Long-term debt, less current portion		2,181,460		1,500,599
Other accrued liabilities		42,653		49,591
Total long-term liabilities		2,224,113		1,550,190
Total stockholders' deficit		(1,800,251)		(1,219,465)
Total liabilities and stockholders' deficit	\$	799,845	\$	596,333

Domino's Pizza, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows

(Unaudited)

	Fiscal Year Ended			
		January 3, 2016	December 2014	/
(In thousands)				
Cash flows from operating activities:				
Net income	\$	192,789	\$	162,587
Adjustments to reconcile net income to net cash flows provided by operating activities:				
Depreciation and amortization		32,434		35,788
(Gains) losses on sale/disposal of assets		316		(1,107)
Amortization of debt issuance costs		12,393		5,746
Provision (benefit) for deferred income taxes		1,713		(132)
Non-cash compensation expense		17,623		17,587
Tax impact from equity-based compensation		(17,775)		(27,583)
Other		(1,084)		(570)
Changes in operating assets and liabilities		53,377		23
Net cash provided by operating activities		291,786		192,339
Cash flows from investing activities:				
Capital expenditures		(63,282)		(70,093)
Proceeds from sale of assets		12,724		9,160
Changes in restricted cash		(59,986)		4,499
Other		1,252		(1,009)
Net cash used in investing activities		(109,292)		(57,443)
Cash flows from financing activities:				
Proceeds from issuance of long-term debt		1,305,000		-
Repayments of long-term debt and capital lease obligations		(564,403)		(12,332)
Proceeds from exercise of stock options		4,814		9,028
Tax impact from equity-based compensation		17,775		27,583
Purchases of common stock		(738,557)		(82,407)
Tax payments for restricted stock upon vesting		(7,431)		(7,927)
Payments of common stock dividends and equivalents		(80,329)		(52,843)
Cash paid for financing costs		(17,367)		-
Other		(438)		-
Net cash used in financing activities		(80,936)		(118,898)
Effect of exchange rate changes on cash and cash equivalents		1,036		474
Change in cash and cash equivalents		102,594		16,472
Cash and cash equivalents, at beginning of period		30,855		14,383
Cash and cash equivalents, at end of period	\$	133,449	\$	30,855